



Integrity, Quality and Value are Keys to Dixon Incorporated's Success

Dixon Incorporated, headquartered in Detroit, is a minority business enterprise providing masonry services, historic restoration, design-assist, project management, and general construction services to its customers since 1999. The company has earned the trust of its clients by delivering results with integrity, quality and value for a wide range of project types. Dixon's business success is the result of a careful balance of investment in its people, progressive approach using leading-edge technology, and use of project delivery methods that simplify extremely complex processes for its clients.

As a member of the MIM for 22 years, the Dixon team appreciates the MIM's ability to address pre-construction and job-site problems and help find solutions. In a recent example, Dixon had a job with a massive opening that the architect was convinced required a steel lintel. Because the lead time on steel would seriously impact the project's schedule, Dixon turned to the MIM for help. Working together, Dixon, the architect and the MIM produced an economical solution using a masonry lintel that met design criteria and eliminated schedule delays.

Jake Broder, estimator at Leidal & Hart Mason Contractors and project manager for Dixon, offers advice to new members. "Take advantage of the resources the MIM has to offer," he shared. "There are numerous calculators, design guides and educational tools to help further the knowledge and understanding of masonry. There are no dumb questions and the MIM is here to help!"

One of Broder's favorite things about the masonry industry is the camaraderie among suppliers and contractors. This camaraderie is evident in meetings and seminars, and at award shows, golf outings and other events throughout the year. "Although we might be competing for the same work," Broder added. "There is a common goal to showcase masonry in a positive light by building it correctly and to high standards. This care to our trade will help ensure masonry is 'spec'd' on buildings for years to come."